

---

**Full Year Financial Statement and Dividend Announcement  
For the Financial Year Ended 31 DECEMBER 2012**

---

*KORI HOLDINGS LIMITED (the "**Company**") was listed on Catalist of the Singapore Exchange Securities Trading Limited (the "**SGX-ST**") on 11 December 2012. The initial public offering of the Company (the "**IPO**") was sponsored by PrimePartners Corporate Finance Pte. Ltd. (the "**Sponsor**" or "**PPCF**").*

*This announcement has been prepared by the Company and its contents have been reviewed by the Sponsor for compliance with the relevant rules of the SGX-ST. The Sponsor has not independently verified the contents of this announcement.*

*This announcement has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this announcement including the correctness of any of the statements or opinions made or reports contained in this announcement.*

*The contact person for the Sponsor is Mr Mark Liew, Managing Director, Corporate Finance, at 20 Cecil Street #21-02 Equity Plaza, Singapore 049705, telephone (65) 6229 8088.*

**Background**

The Company was incorporated in the Republic of Singapore on 18 May 2012 under the Companies Act (Chapter 50) of Singapore as a private limited company. The Company and its subsidiaries (the "**Group**"), were formed pursuant to a Restructuring Exercise prior to the IPO and listing on Catalist of the SGX-ST ("**Catalist**"). Please refer to the Company's offer document dated 4 December 2012 for further details on the Restructuring Exercise.

The Company was admitted to the Catalist on 11 December 2012. For the purpose of this announcement, the results of the Group for the financial year ended 31 December 2012 ("**FY2012**"), and the comparative results of the Group for the financial year ended 31 December 2011 ("**FY2012**"), have been prepared on the assumption that the Group structure following the completion of the Restructuring Exercise has been in place since 1 January 2011.

**PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS**

- 1(a) (i) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

	Group		Increase/ (Decrease) %
	FY2012 S\$'000	FY2011 S\$'000	
<b>Revenue</b>	52,929	34,687	52.6
Cost of works	(42,139)	(26,409)	59.6
<b>Gross profit</b>	<b>10,790</b>	<b>8,278</b>	<b>30.3</b>
Other income	1,307	674	93.6
<b>Expenses:</b>			
- Administrative	(2,319)	(1,823)	27.3
- Finance	(6)	(6)	-
<b>Profit before income tax</b>	<b>9,772</b>	<b>7,123</b>	<b>37.2</b>
Income tax expense	(1,895)	(1,114)	70.1
<b>Net profit for the year</b>	<b>7,877</b>	<b>6,009</b>	<b>31.1</b>
<b>Other comprehensive income:</b>			
- Currency translation differences arising from consolidation	(7)	8	N.M.
<b>Total comprehensive income for the year</b>	<b>7,870</b>	<b>6,017</b>	<b>30.9</b>
<b>Earnings per share attributable to equity holders of the Company (S\$)</b>			
Basic	0.08	9.25	N.M.
Diluted	0.08	9.25	N.M.

N.M. - not meaningful

The Group's profit before income tax is arrived at after crediting/(charging):

	Group		Increase/ (Decrease) %
	FY2012 S\$'000	FY2011 S\$'000	
Net foreign currency gains	103	101	3.0
Gains on disposal of property, plant and equipment	1	1	-
Government grant – Jobs Credit Scheme	13	-	N.M
Interest income – bank deposits	9	22	(59.1)
Interest expense	(6)	(6)	-
Depreciation	(109)	(97)	12.4

	Group		Increase/ (Decrease) %
	FY2012 S\$'000	FY2011 S\$'000	
<b>Income tax expenses</b>			
Tax expense attributable to profit is made up of:			
-Current income tax			
Singapore	1,759	968	81.7
Foreign	3	73	(95.9)
-Deferred income tax	23	75	(69.3)
	1,785	1,116	59.9
Under/(Over) provision in prior financial years	110	(2)	N.M
	<b>1,895</b>	<b>1,114</b>	<b>70.1</b>

**1(b) (i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year**

	Group		Company	
	31 Dec 12 S\$'000	31 Dec 11 S\$'000	31 Dec 12 S\$'000	31 Dec 11 S\$'000
<b>ASSETS</b>				
<b>Current assets</b>				
Cash & bank balances	14,273	5,593	6,089	-
Trade and other receivables	38,630	27,402	1,465	-
Inventories	987	760	-	-
Total current assets	53,890	33,755	7,554	-
<b>Non-current assets</b>				
Property, plant and equipment	249	327	-	-
Investment in subsidiaries	-	-	26,070	-
Total non-current assets	249	327	26,070	-
<b>Total assets</b>	<b>54,139</b>	<b>34,082</b>	<b>33,624</b>	<b>-</b>
<b>LIABILITIES</b>				
<b>Current liabilities</b>				
Trade and other payables	15,127	10,408	1,815	-
Finance lease liabilities	47	47	-	-
Income tax payable	3,910	2,639	-	-
Total current liabilities	19,084	13,094	1,815	-
<b>Non-current liabilities</b>				
Finance lease liabilities	27	74	-	-
Deferred tax liabilities	28	5	-	-
Total non-current liabilities	55	79	-	-
<b>Total liabilities</b>	<b>19,139</b>	<b>13,173</b>	<b>1,815</b>	<b>-</b>
<b>NET ASSETS</b>	<b>35,000</b>	<b>20,909</b>	<b>31,809</b>	<b>-</b>

	Group		Company	
	31 Dec 12 S\$'000	31 Dec 11 S\$'000	31 Dec 12 S\$'000	31 Dec 11 S\$'000
<b>EQUITY</b>				
Share capital	32,291	442	32,291	-
Retained earnings / (accumulated losses)	28,338	20,461	(482)	-
Merger reserve	(25,628)	-	-	-
Currency translation reserve	(1)	6	-	-
Total equity	<b>35,000</b>	<b>20,909</b>	<b>31,809</b>	<b>-</b>

**1(b) (ii) Aggregate amount of group's borrowings:**

**Amount repayable in one year or less**

	As at 31 Dec 2012		As at 31 Dec 2011	
	Secured S\$'000	Unsecured S\$'000	Secured S\$'000	Unsecured S\$'000
Finance lease liabilities	47	-	47	-

**Amount repayable after one year**

	As at 31 Dec 2012		As at 31 Dec 2011	
	Secured S\$'000	Unsecured S\$'000	Secured S\$'000	Unsecured S\$'000
Finance lease liabilities	27	-	74	-

**Details of any collateral**

Finance lease liabilities are secured by the leased assets - motor vehicles.

**1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year**

	<b>FY2012</b> <b>S\$'000</b>	<b>FY2011</b> <b>S\$'000</b>
<b>Operating activities</b>		
Net profit for the year	7,877	6,009
Adjustments for:		
Income tax expense	1,895	1,114
Depreciation	109	97
Gain on disposal of property, plant and equipment	(1)	(1)
Interest income	(9)	(22)
Interest expense	6	6
Unrealised currency translation gains	(5)	14
Operating cash flows before changes in working capital	9,872	7,217
<b>Changes in working capital</b>		
Trade and other receivables	(11,228)	(6,518)
Trade and other payables	4,719	(755)
Inventories	(227)	(760)
Cash generated from/(used in) operations	3,134	(816)
Income tax paid	(601)	(161)
<b>Net cash generated from/(used in) operating activities</b>	<b>2,535</b>	<b>(977)</b>
<b>Cash flows from investing activities</b>		
Additions of property, plant and equipment	(37)	(78)
Proceeds on disposal of property, plant and equipment	5	6
<b>Net cash used in investing activities</b>	<b>(32)</b>	<b>(72)</b>
<b>Cash flows from financing activities</b>		
Interest received	9	22
Interest paid	(6)	(6)
Bank deposits pledged	(2)	(3)
Issuance of ordinary shares	6,221	140
Repayments of finance leases	(47)	(47)
<b>Net cash generated from financing activities</b>	<b>6,175</b>	<b>106</b>
Net increase/(decrease) in cash and cash equivalents	8,678	(943)
Cash and cash equivalents at the beginning of financial year	4,841	5,784
<b>Cash and cash equivalents at end of financial year</b>	<b>13,519</b>	<b>4,841</b>

Note:

(1) Cash and cash equivalents at the end of financial year comprise the following:

	<b>FY2012 S\$'000</b>	<b>FY2011 S\$'000</b>
Cash at bank and on hand	12,833	4,109
Short-term bank deposits	1,440	1,484
	<b>14,273</b>	<b>5,593</b>
Cash and bank balances(as above)	14,273	5,593
Less: short-term bank deposit pledged	(754)	(752)
<b>Cash and cash equivalents</b>	<b>13,519</b>	<b>4,841</b>

A short-term fixed deposit of S\$754,227 was pledged as security for letters of guarantee of S\$595,710 issued to third party.

**1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year**

<b>Group</b>	<b>Share capital S\$'000</b>	<b>Retained earnings S\$'000</b>	<b>Merger Reserve S\$'000</b>	<b>Currency translation reserve S\$'000</b>	<b>Total S\$'000</b>
<b>Balance as at 1 January 2012</b>	442	20,461	-	6	20,909
Issue of new shares	31,849	-	(25,628)	-	6,221
Total comprehensive income for the financial year	-	7,877	-	(7)	7,870
<b>Balance as at 31 December 2012</b>	<b>32,291</b>	<b>28,338</b>	<b>(25,628)</b>	<b>(1)</b>	<b>35,000</b>
<b>Balance as at 1 January 2011</b>	302	14,452	-	(2)	14,752
Issue of new shares	140	-	-	-	140
Total comprehensive income for the financial year	-	6,009	-	8	6,017
<b>Balance as at 31 December 2011</b>	<b>442</b>	<b>20,461</b>	<b>-</b>	<b>6</b>	<b>20,909</b>

Company	Share capital S\$'000	Retained Earnings S\$'000	Total S\$'000
Balance as at 18 May 2012 (date of incorporation)	- *	-	-
Issue of new shares	32,291	-	32,291
Total comprehensive loss for the period	-	(482)	(482)
Balance as at 31 December 2012	32,291	(482)	31,809

\*Share capital as at date of incorporation is S\$10.

**1(d)(ii) Details of any changes in the company's share capital arising from right issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares of the issuer, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

	Number of shares	Issued and paid-up share capital (S\$)
Issued and fully paid shares as at incorporation date, 18 May 2012	10	10
Issue of 65,599,990 new shares pursuant to the share swap agreements and share sale agreement pursuant to the Restructuring Exercise	65,599,990	26,069,640
Conversion of the redeemable convertible loan pursuant to the Restructuring Exercise	8,000,000	1,200,000
New shares issued pursuant to the Placement	25,600,000	5,000,000
Balance as at 31 December 2012	99,200,000	32,269,650

There were no outstanding options, convertibles or treasury shares as at 31 December 2012.

---

**1(d) (iii) To show the number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year**

	<b>Company As at 31 December 2012</b>	<b>Company As at 31 December 2011</b>
Total number of issued shares excluding treasury shares	<u>99,200,000</u>	<u>NIL</u>

The Company was incorporated on 18 May 2012.

The Company did not have any treasury shares as at 31 December 2012.

**1(d) (iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on**

Not applicable. The Company did not have any treasury shares during and as at the current financial year reported on.

**2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice**

The figures have not been audited or reviewed by the Company's auditors.

**3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)**

Not applicable.

**4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied**

The Group has applied the same accounting policies and methods of computation as in the financial statements for the current reporting period as in the most recently audited annual financial statements for the financial year ended 31 December 2011 as disclosed on the Company's offer document dated 4 December 2012.

**5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change**

Not applicable.



**6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends**

	<b>Group</b>	
	<b>FY2012</b>	<b>FY2011</b>
Net profit attributable to owners of the Company (S\$'000)	<u>7,877</u>	<u>6,009</u>
Basic and diluted earnings per share (EPS) in Singapore dollar	<u>0.08</u>	<u>9.25</u>

For illustrative purposes, the calculation of the basic and diluted EPS for the Group for the financial year ended 31 December 2011 was based on 650,000 ordinary shares, representing the aggregate number of fully paid and issued ordinary share capital of its wholly-owned subsidiaries, namely Kori Construction (S) Pte Ltd, Ming Shin Construction (S) Pte Ltd and Kori Construction (M) Sdn Bhd.

For illustrative purposes, basic and diluted EPS of the Group for the financial year ended 31 December 2012 is based on the post placement issued ordinary share capital of 99,200,000 shares.

The basic and diluted EPS were the same as there were no potentially dilutive ordinary shares in issue as at 31 December 2012 and 31 December 2011.

**7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year**

	<b>Group</b>		<b>Company</b>	
	<b>31 Dec 2012</b>	<b>31 Dec 2011</b>	<b>31 Dec 2012</b>	<b>31 Dec 2011</b>
	<b>Unaudited</b>	<b>Audited</b>	<b>Unaudited</b>	<b>Audited</b>
Net asset value (S\$'000)	<u>35,000</u>	<u>20,909</u>	<u>31,808</u>	<u>-</u>
Number of issued shares ('000)	<u>99,200</u>	<u>650</u>	<u>99,200</u>	<u>-</u>
Net asset value per ordinary share based on issued share capital	<u>0.35</u>	<u>32.17</u>	<u>0.32</u>	<u>-</u>

For illustrative purposes, the calculation of the net asset value per share for the Group as at 31 December 2011 was based on 650,000 ordinary shares, representing the aggregate number of fully paid and issued ordinary share capital of its wholly-owned subsidiaries, namely Kori Construction (S) Pte Ltd, Ming Shin Construction (S) Pte Ltd and Kori Construction (M) Sdn Bhd.

- 
8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

### **Review of the Income Statement of the Group**

**Financial year ended 31 December 2012 ("FY2012") vs. 31 December 2011 ("FY2011")**

#### **Revenue**

Our total revenue increased by approximately S\$18.2 million or 52.6% from S\$34.7 million in FY2011 to S\$52.9 million in FY2012. Revenue derived from the structural steelworks services segment accounted for approximately 92.6% of our Group's total revenue.

The increase in revenue from our structural steelworks services segment by approximately 47.6% from S\$33.2 million in FY2011 to S\$49.0 million in FY2012 was mainly attributable to the increase in work completed for certain projects which included Bedok Town Park Station Project, Ubi Station Project, Botanic Garden and Stevens Station Project and Newton Station Project as they progressed to a more active phase in year 2012, partially offset by a decrease in work completed for Beauty World and Hillview Project, Millenia Station Project and Rochor Canal Station Project.

Revenue from the tunneling services segment increased from S\$1.5 million in FY2011 to S\$3.9 million in FY2012 mainly due to work completed for NEWater Infrastructure Plan Extension Project, Little India Station to Newton Station Project and Bedok Town Park Station Project. The increase in revenue was partially offset by the absence of revenue from Promenade and Marina Bay Station Project and Pahang-Selangor Raw Water Transfer Project (both projects were completed in FY2010 with revenue from variation orders received in FY2011).

#### **Cost of works**

Our cost of works increased by approximately S\$15.7 million or 59.6% from S\$26.4 million in FY2011 to S\$42.1 million in FY2012. This comprised the increase in cost of works for both the structural steelworks services segment and tunneling services segment of approximately S\$13.6 million and S\$2.2 million respectively.

---

Our cost of works for the structural steelworks services segment increased by 52.9% from approximately S\$25.7 million in FY2011 to S\$39.3 million in FY2012 mainly due to an increase in material costs of S\$6.1 million, subcontractor charges of S\$3.4 million, employee compensation of S\$0.7 million, worksite expenses of S\$2.4 million and rental expenses of S\$0.9 million. More materials and a larger portion of subcontracting works were required due to the increase in business activities in FY2012 as compared to FY2011. In addition, our Group also incurred more worksite expenses and machinery and equipment rental expenses.

Our cost of works for the tunneling services segment increased from S\$0.7 million in FY2011 to S\$2.9 million in FY2012 was mainly due to an increase in subcontractor charges of S\$0.5 million and employee compensation of S\$1.7 million. The increase was in line with the increase in the level of construction activities for projects under this segment.

#### Gross profit

Our Group's gross profit increased by approximately S\$2.5 million or 30.1% from S\$8.3 million in FY2011 to S\$10.8 million in FY2012. Our gross profit margin decreased from 23.9% in FY2011 to 20.4% in FY2012. The gross profit margin decreased mainly due to higher costs incurred in FY2012 to prepare for more efficient services for both structural steelworks and tunneling services segments.

#### Other income

Other income increased by S\$0.6 million from S\$0.7 million in FY2011 to S\$1.3 million in FY2012. This was due mainly to an increase in income from sales of scrap materials of S\$0.4 million and secondment of project engineers of S\$0.2 million.

#### Administrative expenses

Administrative expenses increased by approximately of S\$0.5 million or 27.8% from S\$1.8 million in FY2011 to S\$2.3 million in FY2012. This was mainly due to an increase in professional fees, depreciation and other expenses of an aggregate amount of S\$0.7 million, partially offset by a decrease in employee compensation and entertainment of an aggregate amount of approximately S\$0.2 million.

#### Profit before income tax

The Group recorded a profit before tax of S\$9.8 million in FY2012, an increase of S\$2.6 million as compared to that in FY2011, mainly due to the above-mentioned factors.

#### Income tax expense

Income tax expense increased by approximately S\$0.8 million or 72.7% from S\$1.1 million in FY2011 to S\$1.9 million in FY2012 due to higher profits before income tax in FY2012 and an under-provision of prior year's tax of S\$0.1 million.

---

## **Review of the Financial Position of the Group**

### **As at 31 December 2012**

#### **Current assets**

As at 31 December 2012, our current assets of approximately S\$53.9 million accounted for approximately 99.5% of our total assets. Our current assets comprised the following:

- (i) Cash and bank balances of approximately S\$14.3 million accounted for 26.5% of our total current assets. Cash and bank balances consisted of cash at bank and on hand of S\$12.8 million and short-term bank deposits of S\$1.5 million.
- (ii) Trade and other receivables of approximately S\$38.6 million accounted for 71.7% of our total current assets. Trade and other receivables comprised mainly trade receivables of S\$4.2 million and construction contracts of S\$33.9 million. The increase in trade and other receivables of S\$11.2 million as at 31 December 2012 as compared to 31 December 2011 was in line with our increase in revenue.
- (iii) Inventories of approximately S\$1.0 million accounted for 1.8% of our total current assets. The increase in inventories of S\$0.2 million as at 31 December 2012 as compared to 31 December 2011 was mainly due to buy-back of materials from a completed project namely, Millenia Station Project, to stockyard for the use in future projects.

#### **Current liabilities**

As at 31 December 2012, our current liabilities of approximately S\$19.1 million accounted for 99.7% of our total liabilities. Our total current liabilities comprised the following:

- (i) Trade and other payables of approximately S\$15.1 million which accounted for 79.3% of our total current liabilities. Trade and other payables comprised mainly trade payables of S\$11.7 million, other payables of S\$1.1 million and accrued operating expenses of S\$1.7 million. The increase in trade and other payables of S\$4.7 million as at 31 December 2012 compared to 31 December 2011 was mainly due to higher purchases as a result of increased business activities during FY2012.
- (ii) Current income tax payable of approximately S\$3.9 million accounted for 20.5% of our total current liabilities due to provision for taxation of S\$1.6 million for FY2009 and FY2010, S\$0.5 million for FY2011 and S\$1.8 million for FY2012.

---

## Equity

As at 31 December 2012, our equity of approximately S\$35 million mainly comprised share capital of S\$6.7 million and retained earnings of S\$28.3 million.

The Group reported net working capital of S\$34.8 million as at 31 December 2012 as compared to S\$20.7 million as at 31 December 2011.

## **Review of the Cash Flow Statement of the Group**

### **Net cash used in operating activities**

In FY2012, we recorded a net cash inflow from operating activities of approximately S\$2.5 million, which was a result of operating profit before changes in working capital of approximately S\$9.9 million, adjusted for net working capital outflow of approximately S\$6.7 million as well as income tax paid of approximately S\$0.6 million. Our working capital outflows were mainly due to an increase in trade and other payables of approximately S\$4.7 million, partially offset by an increase in trade and other receivables of approximately S\$11.2 million.

### **Net cash used in investing activities**

Net cash used in investing activities amounted to S\$32,297, which was attributable to additions of property, plant and equipment of S\$37,110, partially offset by proceeds from disposal of property, plant and equipment of S\$4,813.

### **Net cash from financing activities**

Net cash from financing activities amounted to approximately S\$6.2 million, which was mainly due to net proceeds of S\$6.2 million from the issuance of ordinary shares pursuant to the Initial Public Offering (IPO) of the Company on 11 December 2012.

As at 31 December 2012, our cash and cash equivalents were approximately S\$13.5 million.

**9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results**

Not applicable. No forecast or prospect statement has been previously issued to the shareholders for the current reporting period.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months**

The outlook for the Singapore construction industry for the next 12 months remains positive. According to the Building and Construction Authority ("BCA")'s Construction Prospects Report for year 2013, BCA has projected S\$26 billion to

---

S\$32 billion of construction demand for year 2013. In the same report, it was noted that major public sector projects which are likely to be awarded in year 2013 include the Land Transport Authority's Thomson MRT Line.

Our established track record and strong technical expertise for both structural steelworks and tunnelling works has allowed us to compete effectively with other industry players and put us in a better position to secure more major projects, particularly public sector projects likely to be awarded in year 2013.

On the other hand, we expect pressure from the acute constraint of labour supply and increasing manpower costs in Singapore. In this respect, we have taken and will continue to take appropriate steps and measures to address these issues so as to remain competitive within the industry.

**11. Dividend**

**(a) Current Financial Period Reported On**

Any dividend declared for the current financial period reported on?

No.

**(b) Corresponding Period of the Immediately Preceding Financial Year**

Any dividend declared for the corresponding period of the immediately preceding financial year?

Not applicable.

**(c) Date payable: not applicable**

**(d) Books closure date: not applicable**

**12. If no dividend has been declared (recommended), a statement to that effect**

No dividend has been declared for the current financial year reported on.

**13. If the group has obtained a general mandate from shareholders for Interested Person Transactions ("IPT"), the aggregate value of such transactions as required under Rule 920(1) (a) (ii). If no IPT mandate has been obtained, a statement to that effect.**

The Group does not have a general mandate for IPTs.

---

**PART II – ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT**

14. Segmented revenue and results for operating segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

	FY2012			FY2011		
	Structural Steel Segment \$'000	Tunnelling Services Segment \$'000	Total \$'000	Structural Steel Segment \$'000	Tunnelling Services Segment \$'000	Total \$'000
<b>Sales</b>	49,034	3,895	52,929	33,175	1,512	34,687
<b>Cost of works</b>	(39,276)	(2,863)	(42,139)	(25,716)	(693)	(26,409)
<b>Gross profit</b>	9,758	1,032	10,790	7,459	819	8,278
Other income			1,307			674
Administrative expenses			(2,319)			(1,823)
Finance expenses			(6)			(6)
Profit before tax			9,772			7,123
Income tax expenses			(1,895)			(1,114)
<b>Net Profit</b>			7,877			6,009

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the operating segments.

Please refer to paragraph 8 above.

---

**16. A breakdown of sales as follows:**

	Group		
	FY2012 \$'000	FY2011 S\$'000	Increase/ (Decrease) %
(a) Sales reported for first half year (as per Offer Document)	26,653	17,136	55.5
(b) Operating profit after tax before deducting minority interests reported for first half year (as per Offer Document)	5,117	3,160	61.9
(c) Sales reported for second half year	26,276	17,551	49.7
(d) Operating profit after tax before deducting minority interests reported for second half year	2,760	2,849	(3.1)

**17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year as follows:**

Not applicable. No dividend was declared and paid in FY2012 and FY2011.

**18. Use of IPO proceeds**

As at the date of this announcement, the status of use of IPO proceeds is as below:-

Use of Proceeds	Amount in aggregate (S\$'000)	Amount utilised as at the date of this announcement (S\$'000)	Amount unutilised as at the date of this announcement (S\$'000)
Expansion of our structural steelworks and tunnelling services in Singapore	3,000	-	3,000
Expansion of our tunnelling services in overseas markets through joint ventures or strategic alliances	100	-	100
Acquisition of land for a new storage yard	1,000	-	1,000
General working capital purposes	305	-	305
Listing expenses borne by our Company	1,995	(1,379)	616
<b>Total</b>	<b>6,400</b>	<b>(1,379)</b>	<b>5,021</b>



---

**19. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(10) in the format below. If there are no such persons, the issuer must make an appropriate negative statement**

The information pursuant to Rule 704(10) on persons occupying managerial positions in Kori Holdings Limited or any of its subsidiaries who are related to a director or chief executive officer or substantial shareholder of the Company is as follows:

<b>Name</b>	<b>Age</b>	<b>Family relationship with any director, CEO and/or substantial shareholder</b>	<b>Current position and duties, and the year the position was first held</b>	<b>Details of changes in duties and position held, if any, during the year</b>
Chin Soon Mei	40	Sister-in-law of Mr. Hooi Yu Koh (CEO)	Director of Kori Construction (M) Sdn Bhd. Responsible for the administrative and financial operations of Kori Malaysia. Position first held in year 2012.	No change

**By Order of the Board**

HOOI YU KOH  
CEO/Managing Director  
1 March 2013